



EMSI is the international sales arm of the manufacturers we represent. We extend our manufacturers' reach and bolster their coverage with our sales teams located around the world. We sell a wide range of products, focusing on North American electrical materials for industrial applications, but also offering safety, instrumentation, and mechanical products. In addition, we provide a variety of complementary services with the aim of being a single source for our customers' needs.



Project References

UTILITY

Empresas Públicas de Medellín (EPM) | Colombia
PPE Products

Instituto Costarricense de Electricidad (ICE) | Costa Rica
PPE Products, Connectors & Accessories

Jordan Electric Power Co. | Jordan
PPE Products

Meralco | Philippines
PPE Products, Utility & Live Line Tools, Connectors & Accessories

Rural Electricity Board | Bangladesh
PPE Products, Utility & Live Line Tools, and ladders

Taipower | Taiwan
PPE Products, Utility & Live Line Tools

TransPower | New Zealand
Connectors & Accessories

Uganda Electricity Distribution Company (UEDCL) | Uganda
PPE Products

OIL & GAS

Fadhili Gas Project - Saudi Aramco | Saudi Arabia
2016 - 2019 | \$980K - \$1M
OIL & GAS - Ex-Proof junction boxes, lighting, transformers, & conduit systems

Al Zour LNG Terminal - KNPC | Kuwait
2017 | \$330K - \$500K
OIL & GAS - Ex-Proof junction boxes & fittings

Exxon Mobil & Chevron | Nigeria
2015 - 2018 | \$1M-\$5M
OIL & GAS - Cable Tray

Braskem Etileno XXI | Mexico
2014-2015 | \$5M-\$10M
PETROCHEMICAL - Cable Ladders, Conduit, Explosion-Proof Enclosures

MINING, POWER, & INDUSTRIAL

Mexico Airport | Mexico
2017 - 2018 | \$500K-\$1M
INFRASTRUCTURE - PVC Conduit

NEK | Slovenia
2015-2018 | \$500K-\$1M
POWER - Conduit & Fittings

Schlumberger Factory | Egypt
2016 | \$0.1M - \$1M
INDUSTRIAL - Rigid, IMC, & EMT conduit and fittings

Cerra Verde | Peru
2015 | \$500K-\$1M
MINING - Cable Ladders & Strut

Geothermal Power Plant | Kenya
2014 | \$0.5M - \$1M
POWER - Grounding and Lightning Protection Equipment

U.S. GOV. & MILITARY

US Navy | Djibouti
2017 | \$500K-\$1M
US MILITARY - Cables

US Embassies | Baghdad, Iraq; Kabul, Afghanistan; Moscow, Russia; Amsterdam, Netherlands
2013 - 2016 | \$1M - \$2M
GOV - EMT Conduit, Cable Management Systems, Grounding & Lightning Protection, Wire & Cable

*Confidential | Poland
2016 - 2017 | \$1M-\$5M
US MILITARY - Conduit, Fittings, Cables, & Cable Ladders

Deveselu Missile Defense System | Romania
2014 - 2015 | \$500K - \$1M
US MILITARY - Conduit systems & fittings

Electrical Conduit, Fittings, and Accessories



Cable Management and Accessories



Corrosion and Explosion Proof Enclosures



Grounding, Lightning Protection, and Electrical Safety



Lighting, Signaling and Telecommunications



Utilities, Lineman Tools, and Safety Equipment



Transformers

